# Prove client logality Inverse client logality



Free practice support programme visit: **agriapet.co.uk/ALBR** or call: **03330 30 83 73** 











Increase footfall

## Agria life for your Clients Improve client logalty

- Lifetime policies only, the ideal solution for your clients' pets.
- 5 Weeks Free cover for puppies and kittens.
- 97% of claims paid without guibble.<sup>#</sup>
- Up to £12,500 vet fees.
- 2 months half price discount on full policies!
- £25 vaccination vouchers on higher level policies.\*
- Additional offers and discounts with pet related businesses.
- Pick and mix options to suit owners and their budgets.
- Home cat policy.

fetime

only,

Friendly, UK based contact centre.

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Up to

£12,500

vet fees

paid without

auibble#

weeks

Agria life benefits your

### **Put Agria** life into your practice!

growth.

### New solutions to offer free insurance to your clients

### What is Agria Life?

It's a free bespoke membership programme from Agria available to all of our practices. It includes regulated and non-regulated insurance activities to suit your practice needs, with a dedicated veterinary team to support you throughout.

The programme includes a number of FREE practice benefits that you can take advantage of straight away!

What does it cost? Nothing! Lifetime membership is free. Continual line up of practice benefits including clinical and business CPD and one to one business support from our specialist vet team. (See full list of benefits opposite)

How do I join?

Go to www.agriapet.co.uk/AgrialifeBR and complete the enquiry form. Your dedicated Business Development Manager will be in touch to arrange a free consultation.

When can I start? Straight away!

Put Agria life into your practice! visit: agriapet.co.uk/ALBR or call: 03330 30 83 73

At Agria, we understand that you know your practice best. This is why we have worked with veterinary professionals to create a programme, which will help increase your client footfall, loyalty and practice

Free practice benefits

### What do I receive?

Dedicated support







Due to recent changes in IDD regulation we are pleased to announce that we have developed a new solution that makes free insurance activation guicker and easier for your practice. Better still, it is available outside of regulation, meaning less paperwork for your practice and more time for your clients.

### Non-regulated member:

### **NEW Agria Activated Solution**

- Display our marketing materials in your practice.
- Transfer client data to us online and we'll activate cover notes for you - hassle free!

### **Of** Owner Activated Solution

- Display our marketing materials in your practice including free cover vouchers.
- Agria life is not included with this solution.

### **Regulated member:**

### **Vet Activated Solution**

- Become an Appointed Representative.
- Activate 5 Weeks Free insurance for puppies and kittens
- Recommend and promote our lifetime cover.
- Display our marketing materials online and offline. • 15 hours of CPD delivered from the Agria Vet Academy.
- Comprehensive support from Agria:
- E-newsletters x 6 a year
- Visits from your BDM
- Lunch and Learn
- Face to face training • Digital step by step guide
- Agria academy

All of our claims assessors hold a vet or animal related gualification

### Whichever route is right for you, your practice will receive:

- 6 Months Half price pet insurance for you and your staff.
- Generous staff rewards per full policy sale to thank your staff.
- · Specialist veterinary support team dedicated to helping your practice succeed.
- Welcome box that includes everything you will need to get set up with Agria life.
- Agria member only Facebook group to talk to your peers and ask questions to our experts: facebook.com/groups/AgriaVetsGroup

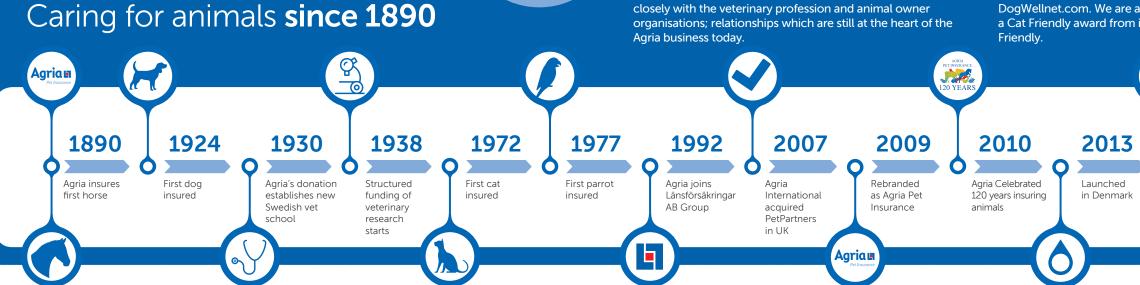
All of our claims assessors hold a vet or animal related qualification, which means we speak the same language.

- Quarterly one to one meetings with your veterinary specialist Business Development Manager.
- Veterinary dinners in your area for you to discuss current issues and challenges within the industry.
- Three easy to digest topical campaigns.
- 6 Months Free clinical CPD with Improve International.<sup>+</sup>
- Business CPD modules through the Agria Vet Academy.
- Face-to-face training to increase your team's effectiveness.

To order practice materials or download our popular Digital POS log onto your My Account.

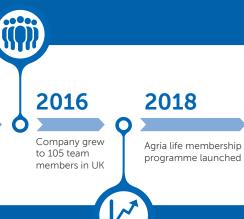
The history of Pet Insurance dates back to 1890, when Claes Virgin wrote the first policy. He saw the importance of working closely with the veterinary profession and animal owner organisations; relationships which are still at the heart of the

We also sponsor many animal welfare organisations such as; PIF, AWF, IPFD, KCCT, ICC, Canine Partners, RAW, Medical Detection Dogs and DogWellnet.com. We are also the only pet insurance company to receive a Cat Friendly award from iCatCare and a Dog Friendly Award from Dog





# Agria life supports business growth



Dedicated Business Development Manager

Build practice income

### With Agria, it's lifetime, every time.

Commitment that lasts a lifetime

We chose Agria as we felt it represented the best cover for our clients' pets as it is a lifetime policy. Being able to pick and mix cover makes a lot of sense. Why should they pay for cover they don't need? With Agria, we can refer to local recognised specialists - without having to ring around for quotes, or use a nominated centre - without penalty, unlike some insurers.

Importantly, we also know Agria are fair and quick with claims - very helpful for a small business - and they have a very experienced team.

So, I happily recommend Agria, I genuinely feel they are the best option for pet insurance.

Paula Bailey, Emscote Vets, Warwick.

### Do your clients know?

4



90% of pet insurance claims are for illness\*

Many are for ongoing conditions like Diabetes

Which can cost up to £2,500 per year to treat#

YEAR 1 🖌 🔪 2

12 month

**Claims paid** 

Lifetime Cover : Cover continues each year provided the policy is renewed Agria will continue to pay for treatment for as long as Milo peeds it

**√ 5** 

We only provide lifetime policies

### Treatment for diabetes can cost £2,500<sup>#</sup>every year.

How long will your cover last if your dog develops this disease?

This is Milo; he was diagnosed with diabetes at age 3 and could live until he is 12 or 13.



3

 $\checkmark$ 

Cover is provided for 12 months after diagnosis, then stops

✓ 6+

×

After that. Milo's owner will have to pay for his treatment

Maximum Benefit (£4,000) Claims paid

### Cover is provided up to a maximum amount per condition and then stops So, 2-3 years after diagnosis, Milo's owner will have to pay for his treatment

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Milo

#Based on 2017 claims data. \*Based on top-level Agria products promoted in practice. +Until 31st December 2018. \*Subject to change due to campaigns. Trustpilot rating March 2018. Terms, conditions and excesses apply. Agria Pet Insurance Ltd is authorised and regulated by the Financial Conduct Authority, Financial Services Register Number 496160. Agria Pet Insurance is registered and incorporated in England and Wales with registered number 4258783. Registered office: First Floor, Blue Leanie, Walton Street, Aylesbury, Buckinghamshire, HP21 7QW.

